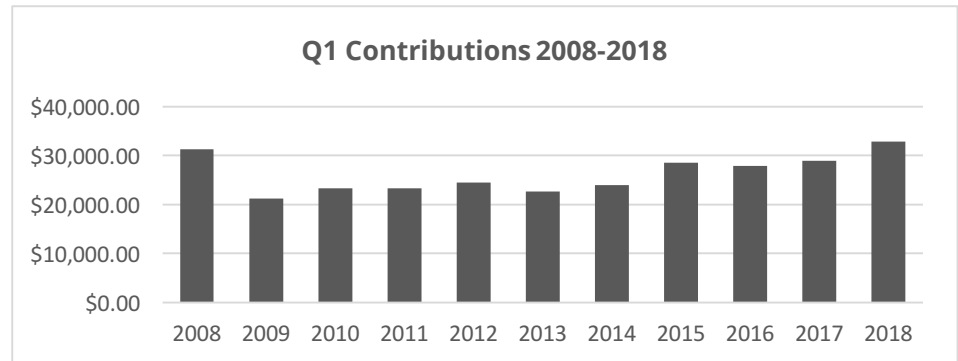


WESTERN WASHINGTON AREA 72

January-March 2018 Financial Summary

Western Washington Area 72 operates on a calendar fiscal year. This financial statement summarizes the area's financial activities beginning 01/01/2018 and ending 03/31/2018. Our total income for the quarter was **\$33,697**, our expenses were **\$32,859**, and our net income was **\$838**.

Income: Contribution income comes from groups, districts, individuals, conferences and non-area committees. A 10-year history shows generally increasing contributions with last quarter reaching a record level of **\$32,805**. This was \$2,180 (7%) ahead of the budget and \$3,856 (13%) over the same period last year. Group contributions were over \$28k (a 30% increase from the same period last year) and we had 37 more groups contributing (a total of 305 groups). Although we saw some are events income (assembly and quarterly excess funds), we do not budget for this income because we strive to break-even to keep the registration fees as low as possible for groups and districts.



Expenses: Our expenses increased by 30% compared to the same period last year. We landed right on the budget for committee expenses, but we were a little over budget for general operating expenses due to an increase in printing costs and elected officer discretionary spending for attending PRAASA. There was a \$4,432 (32%) increase for travel compared to the same period last year from the timing of payments for the January quarterly lodging, an increase to GSO for the General Service Conference, and we had a \$1,600 increase for mileage reimbursement requests.

	Q1 2018 ACTUAL	Q1 2018 BUDGET	COMPARED TO BUDGET	Q1 2017 ACTUAL	COMPARED TO 2017
Income					
Contributions Income	32,805	30,625	2,180 (7%) over	28,949	3,856 (13%) increase
Events and Literature	892	168	724 (431%) over	3,645	2,752 (76%) increase
Total Income	33,697	30,793	2,904 (9%) over	32,593	1,104 (3%) increase
Expenses					
General Operating	6,561	5,171	1,390 (27%) over	4,264	2,297 (54%) increase
Travel	13,945	14,992	1,047 (7%) under	9,513	4,432 (32%) increase
Committee Expenses	12,353	12,244	109 (1%) over	11,458	895 (8%) increase
Total Expenses	32,859	32,407	452 (1%) over	25,234	7,625 (30%) increase
Net Operating Income	838	(1,614)	2,452 (152%) better	7,359	6,521 (89%) decrease

Motions: We have all heard that Area 72 is a “motion driven” area because we have a long history of legislating the business and finance details related to the work of the area committee through assembly motions. We have come a long way in the past 2 decades with some improvements, like creating the variable budget and removing caps from motions for many of our expenses. However, given that this area has only one assembly per year, we seem to have structurally failed to restrain ultimate authority of the groups from taking over the needed delegated authority of our committees.

With very limited authority given or taken by the area committee, it's hard to avoid that the area assembly at times must veer too much toward the business details related to the work of the area committee. Because we cannot change bad or outdated policy without a new motion, because that's also a motion (motion 82.8), how do we get out of this cycle? I hope that the area committee can lead by example, practice Concept Ten in our leadership, and handle and vote on all issues that ensure the orderly functioning of the Area at the committee level. Like when to engage with our CPA, how much our standing committees can spend on literature, what we can pay for archives storage, or the date we make a disbursement to GSO.

I wonder how much more attractive general service in Area 72 would be if our GSRs did not need to haggle over line item budget items and other administrative issues and instead be able to focus on our spiritual objectives of what will help the still suffering.

CONTRIBUTIONS

To make an online contribution, go to: www.area72aa.org and click “contribute” or make checks to: **Western Washington Area of A.A.** and include the **group name, group number, and district.**

IMPORTANT: Receipts are not provided for contributions, however, detailed quarterly contribution reports can be found on the area website at <https://area72aa.org/area-financial-reports/> or emailed per request.

THANK YOU!

To all the individual members, groups, and districts that support the area with their 7th tradition contributions. Questions - Please feel free to contact me at: treasurer@area72aa.org

Josie S. - Area Treasurer